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HOW UDT’S NEW “DREAM TEAM” IS BOOSTING BOTTOM LINES

DORAL, FL – United Data Technologies (UDT), Florida-based Information Technology specialists, are pleased to announce the formation of a “dream team” of certified IT experts who have the talent, skill, and expertise to successfully integrate bottom-line-boosting IT solutions into every business and organization.

“Our team works *with* our customers, really listening and taking note of the challenges they face,” says Ziad Samad, Director of Commercial Sales, and a former Territory Account Manager at Cisco. “Then they zero in on innovative tools, enhanced quality systems, and the newest technology that will serve as solutions for that customer’s challenges. The cumulative result is better business, increased profitability and productivity, and a reduction of cost, time, and expense for our clients.”

And *that* results in a boost to the clients’ bottom line.

Case in point? One of UDT’s recent commercial clients was struggling to manage multiple servers in their data center. The servers were expensive to operate, used a great deal of energy, and required constant maintenance and attention. UDT’s team of experts were able to reconfigure the client’s system, compressing the center from the space needed to house 100 servers, down to an area that was just two-feet high. UDT saved the client not only space, but also energy and the exorbitant costs associated with it, while redirecting and improving productivity and bringing the client up-to-date with cutting- edge technology and systems.

“With our Cisco & HP solutions,” says Ziad, “we can help create an upgrading plan that’s going to help clients in multiple ways—disaster recovery, security, Wi-Fi, VOIP, network management—the possibilities are endless.”

It’s little wonder that solutions seem limitless when one considers the diverse and impressive talent of the team.

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Nancy Matos is an eleven-year veteran in the telecom industry. She was Qwest’s #1 Performing Senior Account Manager in 2006, and has extensive experience with a variety of systems including Cisco, Avaya, Nortel, and ADTRAN solutions.

With seven years of technical, product and selling experience, former Qwest Account Executive Mike Sheridan exhibits his expertise with a diverse set of WAN products and has experience with Cisco, Nortel, Juniper, ADTRAN, Ciena, and Polycom hardware/software.

As a top Sales Executive for Qualitek Services, Inc., Kevin Barrett developed a well-rounded working knowledge of IP networking, broadband, Wi-Fi, VOIP, and converged voice, data, and video networks with a wide range of equipment from major manufacturers such as Cisco, Juniper, Lucent, and more.

After four years at GE Access, Dylan Bramhall joined the UDT team in 2004, working as an Inside Sales Representative assisting clients in the K-12, Higher Education, State, and Local Government markets. He has received training and certifications in several Sun Microsystems technologies, as well as Veritas, Checkpoint, StorageTek, and HP.

For fifteen years, Alexander Spooov has managed, designed, installed, and troubleshot everything from small LANs and WANs, to large enterprise and carrier networks. He has extensive experience with routing, switching, broadband aggregation and security solutions. Alex holds a CCIE in R/S and is a certified JNCIS for the E, M, and T Series.

Network Engineer Mark Behlok comes to UDT from Solunet Inc., where he gained over ten years of network knowledge and experience. He is well-versed in Juniper, Cisco, and LeftHand, and is the key team member working on VMware, Storage, and Security. He is also certified in Cisco, Juniper, and IronPort.

Fifteen-year computer industry pro, Hiram L. Larriuz, is a Senior Network Engineer for UDT, along with a local Cisco and HP partner for the commercial and public sector. He has achieved certifications in multiple Cisco, HP, and Microsoft systems.

And finally, as a former Account Manager at Solunet, Gene Ackerman has acquired experience in networking solutions, security appliances, as well as WAN optimization and applications acceleration solutions, and enterprise security solutions.

For additional information on UDT, please contact Joaquin Lorie, Marketing Associate at 305-882-0435. Or contact UDT via email at marketing@udtonline.com

Since 1995, UDT has provided customers with the power of technology by offering innovative systems, superior guidance and education, and effective long-term strategies and ideas. With a history of community involvement, UDT continues to grow and offer their customers the ability to “accomplish more.”

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